Video Script

Version 1.1 September 2002

The following pages contain the verbatim script for the video entitled "Beyond Nutrition Counseling: Reframing the Battle Against Obesity." This annotated script provides the corresponding theme associated with specific scenes within the video. The video script may be useful when leading discussions about the video content. For additional information, including a copy of the discussion guide, see the website http://www.cincinnatichildrens.org/fitwic/.

Annotated Video Script

Theme	Script
	FGD Leader What are the biggest health concerns that you and your staff are
	seeing among the WIC population? What are the biggest health problems for these
	children?
WIC health professionals	Wendy, WIC Coordinator I'd say obesity is the number one problem.
feel ineffective in their	FGD Leader OK. Tell me more about it.
counseling. (Barrier	Wendy, WIC Coordinator A large percent of the population is obese and it seems
theme #1)	to start at a young age and never get better. I feel very unsuccessful in terms of my
	counseling in preventing obesity.
Overweight parents	Stephanie, WIC Participant I've gone through a lot with my weight, from 110 to
struggle with their own	180 pounds. I had three babies in five years. I may have lost your diaper. Can you
weight.	put these back for me?
(Barrier theme #2)	Even though you are eating right, you're still gaining weight because you're
	pregnant. And then you have this baby and you still have the fat. So, you go
	through many stages and the hardest I think is depression. And to get yourself
	motivated to lose it. You want some chocolate milk? (child) I'm hungry.
WIC families are	I've got a big family and the last thing I am thinking about is myself and my weight.
struggling with many	I am thinking more about my kids and what they should be eating. You want sugar
demands in their lives	in it? Okay, c'mon.
that make nutrition a low	
priority.	
(Barrier theme #3)	
*Mother is concerned	I kind of juggle with it, because I don't want to have to worry about them being
about her child being	teased and picked on.
teased.	
Overweight parents	Tonya, WIC Participant When the kids called me fat, all the fat names and
struggle with their own	whatever, I really didn't tell my mother. I just dealt with it on my own. I used to
weight.	threaten to hit 'em or beat 'em up and just being a bully. And after I did bully on 'em
(Barrier theme #2)	a little bit, where they wouldn't even bother me no more.

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Theme	Script
*Mother is concerned	Tonya, WIC Participant (cont) I know that I am fat and it's not going no where less
about her child being	I do something about it. It don't bother me but I don't want my son to have to really
teased.	deal with that and go through that what I went through. Take your shoes with you.
Parents do not like WIC professionals labeling	I don't need nobody else to remind him that he is fat. He know that he is.
them or their child as fat	
or overweight.	
(Barrier theme #4)	
Overweight parents	Sonya, WIC Participant I don't really consider myself heavy – a little heavier set
struggle with their own	than I would like to be, you know, but I – you know everybody – I guess if I worked
weight.	at it, I could lose the weight, but I'm happy the way that I am.
(Barrier theme #2)	
*Family has some	My husband's weight actually is a problem for him, but he – not for him in his mind –
knowledge of "correct"	but he had open-heart surgery, so basically he's supposed to be not smoking or,
health behaviors.	you know, all that stuff.
Parents do not like WIC	One of the ladies there told me my son was going to be overweight, because me
professionals labeling	and my husband was fat. So, what was it she said I need to throw the snacks in
them or their child as fat	the garbage. My husband ripped the papers up in the middle of the WIC office.
or overweight.	How could she tell me not to buy snacks for my house? How can she tell me what
(Barrier theme #4)	to buy for my house? She can advise, you know, maybe you should cut back on
Parents become upset	your snacking or your chips or because I think at that time, I was giving my son
when WIC health	may have been old enough I was giving maybe a piece of a chip or a Cheeto or,
professionals suggest	you know, but I wasn't saying I was giving my son ten Cheetos.
that the parents change	
the family diet.	
(Barrier theme #5)	
WIC clients learn to tell	It kind of makes me really mad. So, me and other girls tend to just go down there
WIC health professionals	and tell them what they want to hear. Because then you're better off. They don't,
"what they want to hear."	you know, pour out information that hurts your feelings.
(Barrier theme #6)	

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Theme	Script
WIC health professionals	Wendy, WIC Coordinator Mostly I think we feel we reach very few people.
feel ineffective in their	
counseling. (Barrier	
theme #1)	
WIC clients learn to tell	They've learned the answers we want from them and, you know, it's kind of a game
WIC health professionals	that everybody plays. Oh yeah, I gotta sit through this to get my vouchers and
"what they want to hear."	here's what she wants me to say.
(Barrier theme #6)	
Parents do not like WIC	Cora, WIC Coordinator Sometimes they're actually offended if you say that they
professionals labeling	are above the 95 th percentile, they'll say, well they are just large for their age.
them or their child as fat	
or overweight.	
(Barrier theme #4)	
	Lisa, WIC Nurse What was the baby's birthweight?
	(Mom) 7:15
WIC families are	Sometimes when you tell her that her baby's too heavy and she needs to cut back
struggling with many	on his formula intake, that kind of thing, then it could be just the thing she did not
demands in their lives	need to hear today. I have had a few people that just either explode or break down
that make nutrition a low	crying because, you know, maybe they just really feel like they're trying as best they
priority.	can.
(Barrier theme #3)	
Parents do not like WIC	
professionals labeling	
them or their child as fat	
or overweight.	
(Barrier theme #4)	
Parents become upset	
when WIC health	
professionals suggest	
that parents change their	
family diet.	
(Barrier #5)	

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Theme	Script
WIC health professionals	Nancy, WIC Nurse A lot of these girls are young, they're not married, so they don't
feel that the complexity of	have a routine, you know, of having to have supper done at a certain time or
their parents' social	breakfast at a certain time.
context interferes with	
success in nutrition	
counseling.	
(Barrier theme #7)	
WIC health professionals	Dianna, WIC Nutrition Ed. Coordinator We feel like we have to tell them
"lecture" clients on what	everything we know in that short period of time, because, hey, we're not going to
they "need to know."	see them again. I think that's just our conditioning as dietitians and nutritionists.
(Barrier theme #8)	
WIC health professionals	Wendy, WIC Coordinator And the parents that I'm dealing with did not have good
feel that the complexity of	parenting from their parents. So, they had nowhere to learn this. They're doing, in
their parents' social	most cases, the same thing their parents did with them.
context interferes with	
success in nutrition	
counseling.	
(Barrier theme #7)	
WIC health professionals	And and where's the cycle going to change.
feel ineffective in their	
counseling. (Barrier	
theme #1)	
	Stephanie, WIC Participant We'd like to see Dr. Phil if we could
	Dr. Lichtenstein, Pediatrician A patient comes in, you identify a problem, arrive at
	a formulation and then administer a prescription. That model works very well if
	you're dealing with something like an ear infection.
	Stephanie, WIC Participant OK, thank you.
The standard medical	Dr. Lichtenstein, Pediatrician Now, I'm not so sure that this model really works
model for illness,	well with more complex problems like obesity.
diagnosis and treatment	
does not work for obesity	
counseling.	
(Barrier theme #9)	

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Theme	Script
	Stephanie, WIC Participant Here's Blue's Clues. Mornings are always get up, get
	dressed. Either eat before or after. I give 'em the option. Play for a little bit before
	it's time to get Mabry off to school.
Parents are letting their children decide what to eat and giving their children too much control over food choices. (Barrier theme #10)	Are you gonna eat a doughnut or cereal first? Play for a little bit before it's time to get Mabry off to school.
Parents "nag" their children about eating and are concerned their children will be hungry if they do not eat. (Barrier theme #11)	Are you hungry; (Mabry nods yes) Do you want to get dressed or eat first. (Mabry rubs eyes, mumbles she wants to get dressed first)
*Mothers showing lack of insight into their feeding/parenting behaviors.	Mabry is not a big breakfast eater. I don't force it. I don't force the issue. Do you know what you want to eat yet? (Mabry nods no.) You need to get your socks and then you need to decide what you want to eat. (Mabry) I'm not hungry. (Stephanie) You're not hungry?
*Family has some knowledge of "correct" health behaviors.	I think she stays active enough and we try to keep her active, you know, into sports and extra-curricular things. (Stephanie) You haven't eaten anything yet or anything. Mabry, you haven't eaten yet or anything. (Mabry) I'm not hungry. (Stephanie) Mabry Lynn I'm going to count to three. (Mabry) I'm not hungry! (Stephanie) One, Two
*Mother not concerned about her child's weight.	So, I we do, like I said, try to help where we won't have to worry about her weight. As of right now I'm not concerned. She's a good eater.

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Theme	Script
Parents "nag" their	(Mabry) It's my first time going to Dad's school.
children about eating and	(Stephanie) Don't you want to eat something before you leave – cereal, fruit
are concerned their	snacks, carrots and celery
children will be hungry if	(Mabry) My heart is beeping (as she walks up stairs into the kitchen)
they do not eat.	
(Barrier theme #11)	
*Mothers showing lack of	I will give her options. If she chooses something that's not the option I agree with,
insight into their	she does not get it. I won't let her eat a candy bar, you know, a bag of fruit snacks
feeding/parenting	is, you know, okay if it's better than nothing I figure. You know, we don't keep the
behaviors.	junk food around the house.
	(Mabry) Want a candy, Brett?
	(Stephanie) That's not candy. It's a fruit snack. Don't tell him that.
	(Mabry) (Sarcastically) You want a fruit snack?
	(Stephanie) Hey!
Adjust WIC Counseling:	Dr. Lichtenstein, Pediatrician We need to know more about the parent, we need
focus on sensitivity to	to know more about why the parent is heavy. We need to know more about the
client's life	child's own feelings about being heavy.
context/stresses.	
(Solution Theme #6)	
	(Mabry) Can I go get my chips?
Adjust WIC Counseling:	Dr. Lichtenstein, Pediatrician We need to know what insecurities the child has,
focus on sensitivity to	and likewise, the insecurities that the that the parents have.
client's life	
context/stresses.	
(Solution Theme #6)	
*Mother is concerned	Stephanie, WIC Participant She has had a couple kids at school say something to
about her child being	her and she'll come home and ask what's chunky mean. So, I'd sit her down and
teased.	explain to her that, you know, you're a little thicker than you might be,
*Mother not concerned	but that's nothing to worry about, you know. You're five years old. You're not fat,
about her child's weight.	you're not overweight, but that's nothing to worry about, you know. You're five years
	old. You're not fat, you're not overweight. (Stephanie) Aww, you look like a
	cheerleader.

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Theme	Script
*Mother is concerned	I've always been concerned that my kids are going to be overweight and get picked
about her child being	on.
teased.	
	Tonya, WIC Participant Mory, are you ready? (off camera, yeah) Go watch TV or
	something for a little bit till I get finished fix you something.
Parents are letting their	Wendy, WIC Coordinator In most cases I see the mother feels like a short order
children decide what to	cook.
eat and giving their	
children too much control	
over food choices.	
(Barrier #10)	
	(Tonya) Ryan, you want some milk? C'mon. You want some eggs.
Parents are letting their	Tonya, WIC Participant We just go with the flow. I ask them whatever, is there
children decide what to	sumpin' different that they want today? And they might say some different. But if
eat and giving their	not, then I just go and pull out whatever, what's ever easier, so
children too much control	
over food choices.	
(Barrier #10)	
Parents model poor	Laure, WIC Nutritionist Sometimes, a lot of times the parents are overweight, they
eating habits.	just have poor eating habits and it kind of reflects on to their kids.
(Barrier theme #12)	
*Mothers showing lack of	Tonya, WIC Participant My daughter she eats more than he does and she don't
insight into their	have a weight problem. I don't know that he really just really picked it up from me.
feeding/parenting	
behaviors.	
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Theme	Script
Overweight parents	Tonya, WIC Participant (cont) Like my mother, she not fat at all. But my father is,
struggle with their own	he not fat, but he stocky. So we done picked it up from his side.
weight.	(Mory) Where the doughnuts at? (Tonya) They aren't anymore.
(Barrier theme #2)	He like real active. He runs around just like the skinnier kids, even he runs a little
Parents have a sense of	bit more, but it's just his weight is not going anywhere.
acceptance or inevitability	
about their child or	
themselves being	
overweight.	
(Barrier theme #16)	
Parents have a sense of	Dr. Lichtenstein, Pediatrician It's just remarkable. I mean they must think that
acceptance or inevitability	there's some set of circumstances that is going to occur during childhood that will
about their child or	yank them off of this pathway to the inevitable outcome.
themselves being	
overweight.	
(Barrier theme #16)	
Parents are letting their	(Thomas) How about some broccoli?
children decide what to	(Sonya) We don't have none. We don't have much Ranch Dressing.
eat and giving their	
children too much control	
over food choices.	
(Barrier theme #10)	
Parents are letting their	Laure, WIC Nutritionist Parents sometimes will tell me their kids get in their
children decide what to	refrigerator and, you know, get what they want.
eat and giving their	
children too much control	
over food choices.	
(Barrier theme #10)	
	(Sonya) What did you say you want? Peanut butter and jelly? Is that what you said
	you wanted?
	(Thomas) No way. I said I want somehamburger.
	(Sonya) We don't have no hamburgers.
	Laure, WIC Nutritionist The kids are the ones who are deciding what they're going
	to eat and when they're going to eat it and the parents just let them have it.

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Theme	Script
	(Sonya) You have to eat the sandwich first.
Parents have a hard time	Sonya, WIC Participant I don't tell him no a lot of times. I mean we usually
setting limits or saying	basically give him what he wants.
"no."	
(Barrier theme #14)	
Parents utilize food as a reward. (Barrier theme #13)	(Sonya) and then you can have the olives. That's a trade. Alright? Go eat the sandwich.
Parents "nag" their	If he's not going to eat that baloney and cheese sandwich, then that means I'm
children about eating and are concerned that they will be hungry if they do not eat.	going to have get something that he's going to eat, so that he does have something in his stomach.
(Barrier theme #11)	
Parents model poor	(Sonya off cam) Thomas, do you want some chips?
eating habits.	(Thomas) MM hmmm
(Barrier theme #12)	(Sonya) Here you go
	(Thomas takes bag) Thanks.
Parents utilize food as a	Laure, WIC Nutritionist So, it's a big reward I think and kids learn food is a reward
reward.	rather than, you know, as nutrition sometimes.
(Barrier theme #13)	
	Dr. Lichtenstein, Pediatrician I even got a smile out of her. I'm doing pretty well.
	And (he faces another direction)
	(Grandma) I'm grandmom.
Extended family	Lisa, WIC Nurse Sometimes we have situations where grandma and mom and
members play an	baby come together, that happens a lot. And you can tell that mom's not in charge,
important role in feeding	because grandma answers all your questions.
decisions.	
(Barrier theme #15)	
	(Dr. Lichtenstein) Let me ask you a couple of other things here. Is she saying any
	words you understand?

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Theme	Script
	(Mom) Mom, Dad.
	(Grandmother off camera) She talks on the telephone.
	(Dr. Lichtenstein) She's got that all figured out
	Lisa, WIC Nurse It's a real fine line. You want to include them both in a
	conversation, but you don't want the grandma just to dominate the conversation,
	because you want to be able to reach the teen too.
Extended family	(Dr. Lichtenstein) You did great today. Do you have any other questions? (Mom
members play an	shakes head no.) Well, I have to defer to the senior statesman of the family here.
important role in feeding	Great Grandma, do you have any questions.
decisions.	(Grandma) Grandma's through with all that.
(Barrier theme #15)	(Dr. Lichtenstein) Did we do okay?
Extended family	Lisa, WIC Nurse They're getting conflicting messages from people in their family.
members play an	Sometimes it would be, my mom told me or my grand mother said, everybody is just
important role in feeding	telling me I'm not feeding my kid enough or I'm just not doing it right.
decisions.	
(Barrier theme #15)	
	(Lisa) Right now are you adding any other foods to her bottle?
WIC health professionals	I think sometimes it's hard for a teenager particularly to change those family
feel that the complexity of	patterns. So, maybe if they have a little back-up from, you know, the literature and
the parents' social	you know, the nurse said, that kind of thing. Maybe it gives her more of a leg to
context interferes with	stand on as far as bringing those things up. So people realize that she is really in
success in nutrition	control even though she's still a child herself.
counseling.	(Lisa) You're doing everything just perfectly.
(Barrier theme #7)	(Mom) Oh, good!
Extended family	
members play an	
important role in feeding	
decisions.	
(Barrier theme #15)	

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Theme	Script
WIC health professionals	Dr. Lichtenstein, Pediatrician There are just a ton of more difficult to embrace
feel that the complexity of	environmental factors which muddy the waters considerably. A lot of those things,
the parents' social	you know, have to do with the parent's perceptions of what's appropriate for a child
context interferes with	at any given age to eat.
success in nutrition	
counseling.	
(Barrier theme #7)	
Parents are letting their	(Sonya to Thomas) You want to eat Chinese?
children decide what to	
eat and giving their	
children too much control	
over food choices.	
(Barrier theme #10)	
WIC health professionals	Nancy, WIC Nurse The population of mothers that we see do tend to be young,
feel that the complexity of	and they don't understand the importance of nutrition for themselves or, you know,
the parents' social	for their child.
context interferes with	
success in nutrition	
counseling.	
(Barrier theme #7)	
Parents are letting their	(Sonya) What would you like to eat?
children decide what to	(Thomas) Chicken Nuggets and friesAnd a cheeseburger.
eat and giving their	(Sonya) You can't have all three.
children too much control	
over food choices.	
(Barrier theme #10)	
Parents have a hard time	Laurie, WIC Nutritionist A lot of times it's easier for the parents you know, instead
setting limits or saying	of saying no, you can't have it, just to say he wants to go to McDonald's.
"no".	
(Barrier theme #14)	
	(Thomas) He said I don't care.

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Theme	Script
Parents are letting their	Laurie, WIC Nutritionist I said, well, he doesn't drive and he's not paying, you
children decide what to	know, you're the one who's doing that.
eat and giving their	
children too much control	
over food choices.	
(Barrier theme #10)	
Parents model poor	A kid cannot decide to make these changes on their own. You know their parents
eating habits.	are in charge of them at this point.
(Barrier theme #12)	
Parents model poor	Dr. Lichtenstein, Pediatrician And the problem is that many parents just sort of
eating habits.	magically hope that the child is going to be able to do it by his or herself without
(Barrier theme #12)	their blazing a path by way of example for the child.
Parents have a hard time	Sonya, WIC Participant I'm not going to deny him of the hamburger and the fries,
setting limits or saying	that's food that's not candy, that's not chocolate, that's not sweets. So, if he's going
"no".	to eat, which he - nine times out of ten he will, so I mean, I'd rather him eat the
(Barrier theme #14)	hamburger and french fries, then I or, the chicken nuggets, which they say is better
	for them than the greasy cheeseburger. But I'd rather he would eat that first.
Parents model poor	(Sonya) Mmm french fry. Mmmm.
eating habits.	
(Barrier theme #12)	
	Lisa, WIC Nurse It's something that you need to bring to their attention, that it's not
	okay for a baby to be eating french fries when they're eight months old and why.
	You know, that these – these habits start early, they're hard to break, those kinds of
	things.
Adjust WIC Counseling:	Laurie, WIC Nutritionist It's hard. It's a fine line, you know, talking to them about
assess and/or teach	making those changes, really even though it's nutrition, it is parenting.
parenting skills.	
(Solution theme #7)	
Restructure WIC	Dianna, WIC Nutrition Ed. Coordinator As the WIC program I think we have to
procedures: increase time	look at our whole how we do things, our whole clinic procedures.
allotment for nutrition	
counseling.	
(Solution theme #3)	

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Theme	Script
WIC health professionals	Wendy, WIC Nutritionist WIC is asked to do too many things – that the more
are required by regulation	things we're asked to do, the less well we're going to do counseling. And personally
to accomplish too many	I feel that my time gets taken up more by income screening, identification,
objectives with clients.	residence, shot records, blood work.
(Barrier theme #17)	
WIC and physicians need	Dr. Lichtenstein, Pediatrician Amazing as it sounds, we just never meet with WIC
to present a unified	people to discuss our objectives. And it would seem to me not only at the local level
message about child	of this clinic, but, you know, at a regional level, perhaps even at a national level that
obesity.	we probably ought to be conducting dialogues, to make sure that we're providing a
(Solution theme #2)	unified front
WIC health professionals	(Sonya) That's the last three bills?
feel that the complexity of	
the parents' social	
context interferes with the	
success of nutrition	
counseling.	
(Barrier theme #7)	
Restructure WIC	Dianna, WIC Nutrition Ed Coordinator If we're going to look at the whole person,
procedures: increase time	then I think we're going to have to look at the time involved in dealing – and making
allotment for nutrition	that time available.
counseling.	
(Solution theme #3)	
Adjust WIC counseling:	
focus on sensitivity to	
client's life	
context/stresses.	
(Solution theme #6)	

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Theme	Script
Co-location of WIC	Dr. Lichtenstein, Pediatrician From the standpoint of service provision there's a
Services.	lot to be said for having as many services present in one location for families that
(Solution theme #1)	have limited means.
Adjust WIC counseling:	Nancy, WIC Nurse I think sometimes you have to get on like a personal
focus on small, short-	relationship with them. You know, you can't just say don't do this, do this, don't do
range goals.	that, you know, you have to give them some kind of an example, you know, and let
(Solution theme #4)	them work on it.
Adjust WIC counseling:	
focus on sensitivity to	
client's life	
context/stresses.	
(Solution theme #6)	
	(Laure)cottage cheese, milk, those also have protein
Adjust WIC counseling:	Dianna, WIC Nutrition Ed Coordinator We really have to care about people. Not
focus on sensitivity to	in the sense of just telling them what we know, knowledge wise, nutrition knowledge
client's life	wise, but really caring about where they are, what they perceive as parenting or do
context/stresses.	they have perception.
(Solution theme #6)	
Adjust WIC Counseling:	Wendy, WIC Nutritionist And I also think parenting skills are really at the root of
assess and/or teach	most of our feeding issues, so I do think we need to bridge that gap. You can't talk
parenting skills.	about food in isolation.
(Solution theme #7)	

^{*} Denotes a theme (though not derived implicitly from the video) which may emerge through facilitated group discussions.

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Beyond Nutrition Counseling: Reframing the Battle Against Obesity Annotated Video Script

Table 1. Summary of Barrier Oriented Themes Derived from Video

Theme	Theme Description
1	WIC health professionals feel ineffective in their counseling.
2	Overweight parents struggle with their own weight.
3	WIC families are struggling with many demands in their lives that make nutrition a low priority.
4	Parents do not like WIC health professionals labeling them or their child as fat or overweight.
5	Parents become upset when WIC health professionals suggest that parents change the family diet.
6	WIC clients learn to tell WIC health professionals "what they want to hear."
7	WIC health professionals feel that the complexity of the parents' social context interferes with success in nutrition counseling (examples include financial stress, being a young parent and having had poor experiences with their own parents).
8	WIC health professionals "lecture" clients on what they "need to know."
9	The standard medical model for illness, diagnosis, and treatment does not work for obesity counseling.
10	Parents are letting their children decide what to eat and giving their children too much control over food choices.
11	Parents "nag" their children about eating and are concerned their children will be hungry if they do not eat.
12	Parents model poor eating habits.
13	Parents utilize food as a reward.
14	Parents have a hard time setting limits or saying "no".
15	Extended family members play an important role in feeding decisions.
16	Parents have a sense of acceptance or inevitability about their child or themselves being overweight.
17	WIC health professionals are required by regulations to accomplish too many objectives with clients.

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Beyond Nutrition Counseling: Reframing the Battle Against Obesity Annotated Video Script

Table 2. Summary of Solution Oriented Themes Derived from Video

Theme	Theme Description
1	Co-location of WIC Services
2	WIC and physicians need to present a unified message about child obesity
3	Restructure WIC procedures: increase time allotment for nutrition counseling
4	Adjust WIC Counseling: focus on small, short-range goals
5	Adjust WIC Counseling: focus on mutually agreed upon goals
6	Adjust WIC Counseling: focus on sensitivity to client's life context/stresses
7	Adjust WIC Counseling: assess and/or teach parenting skills (developmentally appropriate feeding, establishing limits and routines, use of food as reward)

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